

# LLP|360 Linking Leader Profile

*Research into teams and leaders throughout the world identified 13 universal Linking Skills essential to effectively integrate the work of individuals, teams and organisations. From this global research, Drs. Margerison and McCann developed the Linking Leader Model.*

Linking, the integration of people and work, is necessary to ensure sustainable high performance. The Linking Leader Model describes three levels of Linking: People Linking, Task Linking and Leadership Linking – all required for successful leadership and teamwork.

The Linking Leader Profile is a 360° Profile which allows individuals to pinpoint the extent to which they should, and do, demonstrate 13 key work competencies. The LLP|360 provides a great foundation for discussions focused on effective leadership, and is often used to benchmark and monitor performance improvement over time. The LLP|360 gives you the objective data required to develop and sustain high performance in your organisation. The Linking Leader Model is universal, allowing the Profile to be applied across all areas of the organisation, regardless of industry.



Margerison-McCann Linking Leader Model

## LLP|360 Benefits

- Provides objective, meaningful 360° feedback on how to improve leadership performance at work
- Identifies 13 critical competencies all leaders require to be effective, from which you can tailor training and development plans
- Allows you to capture data on performance improvement over time
- Highlights areas for improvement in concrete, behavioural terms
- Allows you to maintain noticeable improvements in leadership, teamwork and productivity at work

## LLP|360 Applications

- Leadership Development
- Management Programmes
- Performance Coaching
- Executive and Mentoring Programmes
- Individual and Team Development Programmes

*The Profile includes a gap-analysis diagnostic based on the responses to 78 items.*

*A Linking Leader Profile Guide is included with every Profile, to enable individuals and leaders to develop their own customised action plans. This book is a step by step guide to improving performance on each of the 13 critical Linking competencies, for better leaders, better teams and better results.*

“ The overwhelming response from those managers is that the **Linking Leader Profile** provides a wealth of practical and detailed feedback against which they can compare their self-perceptions. ”

**Paul Jones**, Paul Jones & Associates



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