

QO₂TM Opportunities-Obstacles Profile

The Opportunities–Obstacles (QO₂TM) Profile is a unique tool that determines the balance of effort people put into seeing opportunities and obstacles and therefore how they are likely to approach risk.

The QO₂TM Profile provides personalised feedback on how an individual responds to new situations and change, solves problems, focuses on goals and how they view time.

The Risk-Orientation model is the basis of the QO₂TM concept. It provides individuals and leaders with an appreciation of people's approach to risk and how this will affect the way they innovate and cope with change. The Profile identifies why some people:

- Are threatened by change and others energised by it
- Only focus on the future or won't let go of the past
- Can see many solutions to a problem and others only one
- Assume the best and others assume the worst
- Are goal oriented and others aren't

Answering these questions allows leaders to effectively market and manage change programmes, cultural transformations and downsizing processes, among other projects.

The QO₂TM allows leaders to improve decision making, problem solving and goal clarification and thus ultimately, their competitive advantage.

Challenge your clients' paradigm of thinking and doing with the QO₂TM

- Keep them **Moving Towards Goals** with a balanced mindset
- Challenge them to discover new ways to approach obstacles with **Multi-Pathways** thinking
- Unlock their view of the world using a **Time Focus** reference point
- Coach them through risk by helping them to understand their **Fault-Finding** approach
- Review their **Optimism** score and how this impacts them at work

TMS Global

TMS Global is our delivery platform, designed and built around the end-user experience and with the personal learning journey as a primary focus. In one place, your participants will find everything they need to complete, read, learn about and share their Profiles as well as access a wide range of learning applications, resources and Diagnostic Tools.

Visit [TMS Global Features](#) to find out more.



McCann Risk-Orientation Model (QO₂TM)

QO₂TM Benefits

- Practical data on individual goal achievement
- Unique insights into how to market and manage change
- Information on how to improve decision-making and problem solving at work
- Focus on resilience

QO₂TM Applications

- Leadership Development
- Risk Management
- Change Management
- Performance and Conflict Management
- Executive Coaching



For more information, please contact **TMS**
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Opportunities-Obstacles (QO₂TM)
Profile Accreditation Programme